# ANNUAL GENERAL MEETING PHAROL, SGPS S.A.

25<sup>th</sup> May 2018

#### **PROPOSAL OF SHAREHOLDERS**

#### **ITEM 6 OF THE AGENDA:**

(To resolve on the election of the members of the corporate bodies and the Compensation Committee for the three-year period 2018-2020)

Considering the end of the mandate of the corporate bodies and the legal norms and recommendations regarding corporate governance applicable to PHAROL, SGPS S.A. ("Company"), the new composition of the corporate bodies must be presented, in accordance with the following proposal terms:

#### **Board of the General Meeting**

Chairman: Diogo Campos Barradas de Lacerda Machado

Secretary: Maria de Lourdes Vasconcelos Pimentel da Cunha Trigoso

#### **Board of Directors**

Chairman: Luís Maria Viana Palha da Silva

Directors:

Jorge Telmo Maria Freire Cardoso Nelson Sequeiros Rodriguez Tanure

Aristóteles Luiz Menezes Vasconcellos Drummond

Bryan Schapira

Maria do Rosário Amado Pinto Correia

Pedro Zañartu Gubert Morais Leitão

Jorge Augusto Santiago das Neves

Maria Rita Megre de Sousa Coutinho

João Manuel Pisco de Castro

#### **Fiscal Council**

Chairman: José Maria Rego Ribeiro da Cunha

Members:

Isabel Maria Beja Gonçalves Novo Thomas Cornelius Azevedo Reichenheim

Alternate Member:

Paulo Ribeiro da Silva

## **Remuneration Committee**

Chairman: António Sarmento Gomes Mota Francisco José Queiroz de Barros Lacerda Pedro Miguel Ribeiro de Almeida Fontes Falcão

It is proposed that the members of the Remuneration Committee maintain the remuneration currently in effect.

The *curriculum vitae* of each of the abovementioned persons is attached to the present proposal, including the information required pursuant to article 289, paragraph 1, subparagraph d of the Portuguese Companies Code.

Lisbon, 30 April 2018

The Shareholders,

## PHAROL, SGPS S.A.

Annex t	to	the	Proposal	of	Item	6	of	the	Ag	end.	a
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Information required pursuant to article 289, paragraph 1, sub paragraph d) of the Portuguese Companies Code

## **BOARD OF THE SHAREHOLDERS GENERAL MEETING**

## Chairman of the Board of the General Meeting

## Diogo Campos Barradas de Lacerda Machado

Born 17 May 1961 in Lisbon

Law Degree University of Lisbon 1985

Management Trainee Fima/Lever/Iglo 1986

Legal Consultant Tourism Fund 1986-1988

Advisor to the Government of Macau 1988-1990

Senior Legal Consultant Tourism Fund 1990-1992

Director and Legal Officer at Interfina Group 1992-1995

Lawyer and Partner at Sampaio Caramelo, Fonseca Santos & Lacerda Machado 1995-1999

Member of the Superior Judicial Council electricidade by the Parliament 1997-1999

Chief Legal Officer at Parque Expo 98 in 1999

Secretary of State for Justice in the XIV Constitutional Government 1999-2002

Lawyer off-counsel at J.A. Pinto Ribeiro & Associados 2002-2004

Lawyer off-counsel at Barrocas, Sarmento & Neves 2004-2005

Non-executive Director at VEM, Brazil, 2005-2007

Member of CADA Commission for Access to State Documents 2006-2012

Member of EDP General and Supervisory Board, 2006-2012

Adviser to the Prime-Minister 2016-2017

Director at Geocapital, Macau, since 2006

Non-executive Director at Moza Banco, Mozambique, 2007-2013

Non-executive Director at Geopactum, Angola, 2007-2009

Non-executive Director at Banco da África Ocidental, Guinea-Bissau, 2008-2012

Non-executive Director at Caixa Económica de Cabo Verde since 2009

Non-executive Director at Insurance Company Impar, Cabo Verde, 2010-2015

Lawyer off-counsel at BAS Law Firm since 2011

Chairman of the Board of Banco da África Ocidental, Guinea-Bissau, since 2012

Director at SaeR, Sociedade de Avaliação Estratégia e Risco, 2013-2016

Non-executive Director at Banco Mais, Mozambique, since 2014

Non-executive Director at TAP, SGPS since 2017

Arbitrator at several Arbitration Proceedings

Mediator at several Mediation Proceedings

Former collunist at an economic affairs magazine and at a daily national newspaper Conferencist on Law and Judicial Affairs, Conflict Mediation, Economic Cooperation, International Investment and Banking in Portugal, China, Macau and several Portuguese Speaking Countries

## Secretary

## Maria de Lourdes Vasconcelos Pimentel da Cunha Trigoso

Solicitor course often with traineeship and diploma issued by the Chamber of Solicitors Southern Regional Council, 1974;

Graduated with a degree in History of Art of the University of Lisbon, variant of art history;

Secretary of the Board of the General Assembly of PHAROL, SGPS S.A.;

Alternate Company Secretary of PHAROL, SGPS S.A.;

Secretary of the Board of the Shareholders' Meeting of Previsão - Sociedade Gestora de Fundos de Pensões S.A.;

Alternate Company Secretary of Portugal Telecom, SGPS S.A.;

Secretary of the Board of the Shareholders' Meeting of Apor S.A.;

Company Secretary of PT, Centro Corporativo S.A.;

Secretary of the Board of the Shareholders' Meeting of PT Blueclip, Serviços de Gestão, S.A.;

Secretary of the Board of the Shareholders' Meeting of PT Centro Corporativo SGPS S.A.;

Secretary of the Board of the Shareholders' Meeting of PT Compras – Serviços de Consultoria e Negociação, S.A.;

Alternate Company Secretary of PT Imobiliária, S.A.;

Alternate Company Secretary of PT, Centro Corporativo S.A.;

Solicitor in the General Secretary department of Portugal Telecom, SGPS S.A., and responsible for the analysis and verification of the documents and procedures concerning to the General Meetings of PT, SGPS S.A.;

Alternate Company Secretary of PT Portugal, SGPS S.A.;

Alternate Company Secretary of PT Rede Fixa, SGPS S.A.;

Alternate Company Secretary of da PT PRO, S.A.;

Responsible, as solicitor, for legal documents of the Portugal Telecom Group;

Responsible for Solicitors' area in the Legal Department of PT Comunicações S.A.;

Solicitor in the Human Resources Department of Portugal Telecom S.A. (Recruitment and Special Projects);

Responsible for the area of occasional transfer contracts in the Human resources of Portugal Telecom S.A.;

Solicitor in the Litigation and Notaries Department of TLP (Telefones de Lisboa e Porto) SA and, after the merger of the Companies TLP and CTT, in the Litigation and Notaries of the Business Area of Lisbon Department;

Head of the Office of forensic support of the Legal Department of TLP, S.A.;

Head of Office of the Litigation Department of TLP, S.A.;

Solicitor in the Legal Department of TLP, S.A.;

Secretary of the Board of the Solicitors National Association Meeting;

Worked as an independent solicitor at a Solicitors and Lawyers Office;

## Other activities in the Companies TLP (Telefones de Lisboa e Porto) and PT (Portugal Telecom).

Member of the working group for the review of procedures of the public telephone service in TLP S.A.;

Member of the working group of TLP S.A. for revising the charges, the contracts, the litigation, warranties for the customers, default interests, simplification of procedures and costumer care in the telephone service;

Responsible in the Company TLP for providing the answers to the claims sent by the costumers to the Consumers's Ombudsman;

Member of working group for new procedures in recruitment and contracts with *Mercer Management Consulting* in the Human Resources Department;

Member of the working group of legal audit for industrial and intellectual property rights and domain names of PT Group in collaboration with the Law Firm Rui Pena, Arnaut & Associados.



#### Chairman

## Luís Maria Viana Palha da Silva

## Educational background and professional training

2005 AMP – University of Pennsylvania - Wharton School of Economics 1981 Degree in Business Management from Universidade Católica Portuguesa, Lisbon 1978 Degree in Economics from Instituto Superior de Economia, Lisbon

## Professional activity in the past five years

Chairman of the Board of Directors and Managing Director of PHAROL, SGPS S.A.

Member of the Board of Directors of Oi, S.A.

Director of Bratel B.V.

Director of Bratel S.à.r.l.

Chairman of the Fiscal Council Seguradoras Unidas

Chairman of the Board of the General Meeting of Gesbanha – Gestão e Contabilidade, S.A.

Vice Chairman of the Board of Directors da Galp Energia, SGPS, S.A.

Member of the Board of Directors of Petróleos de Portugal - Petrogal, S.A.

Member of the Board of Directors of Galp Exploração e Produção Petrolífera, S.A.

Member of the Board of Directors of GDP – Gás de Portugal, SGPS, S.A. (redenominated Galp Gas & Power, SGPS, S.A. in february 12, 2015)

Member of the Board of Directors of Galp Gás Natural Distribuição, S.A.

Member of the Board of Directors of Galp Energia, S.A.

Member of the Board of Directors of Galp Energia España, S.A.

Member of the Board of Directors of Galp Energia E&P B.V.

Member of the Board of Directors of Galp Exploração e Produção (Timor-Leste), S.A.

Chairman of the Board of Directors of Galp Marketing International, S.A.

Chairman of the Management Board of Petrogal Angola, Lda.

Chairman of the Management Board of Petrogal Guiné-Bissau, Lda.

Chairman of the Management Board of Petrogal Moçambique, Lda.

Chairman of the Executive board of Galp Moçambique, Lda.

Chairman of the Board of Directors of Galp Gambia, Limited

Chairman of the Board of Directors of Galp Swaziland, Limited

Chairman of the Board of Directors of CLC - Companhia Logística de Combustíveis, S.A.

Director of Galp Sinopec Brazil Services B.V.

Member of the Board of Directors of Petrogal Brasil, S.A.

Member of the Board of Directors of Galp Energia Brasil, S.A.

Member of the Board of Directors of Fima - Produtos Alimentares, S.A.

Member of the Board of Directors of Victor Guedes Indústria e Comércio, S.A.

Member of the Board of Directors of Indústrias Lever Portuguesa, S.A.

Member of the Board of Directors of Olá – Produção de Gelados e Outros Produtos Alimentares, S.A.

Manager of Unilever Jerónimo Martins, Lda.

Manager of Gallo Worldwide, Lda.

Member of the Technologic and Scientific Committee of ISPG – Instituto de Petróleo e Gás, Associação para a Investigação e Formação Avançada

Chairman of APETRO - Associação Portuguesa de Empresas Petrolíferas

Chairman of the Board of AEM – Associação dos Emitentes Portugueses

Member of the Board of Directors (non executive) and Member of Audit Committee of NYSE Euronext

Chairman of the Fiscal Council of the Companies Tranquilidade Vida, Logo e Açoreana Chairman of the Fiscal Council of Fórum para a Competitividade Chairman of the Fiscal Council of Fundação Francisco Manuel dos Santos Chairman of the Board of EPIS - Empresários pela Inclusão Social Chairman of the Fiscal Council of Companhia de Seguros Tranquilidade, S.A. and Açoreana de Seguros since 2017, Seguradoras Unidas, S.A.

#### Number of shares of PHAROL, SGPS S.A. held:

Owner of 200.000 shares of PHAROL, SGPS S.A.

#### Jorge Telmo Maria Freire Cardoso

## Educational background and professional training

Graduated in Economics from Universidade Nova de Lisboa MBA from INSEAD

#### Professional activity in the past five years

#### Current Positions:

Member of the Board of Directors and CFO of Novo Banco, S.A., as of September, 2014

Member of the Board of Directors of PHAROL, SGPS S.A., as of November, 2014 Member of the Board of Directors of NB Finance, Ltd.

Chairman of the Board of Directors of Banque Espírito Santo et de la Vénétie, S.A.

Chairman of the Board of Directors of E.S. Tech Ventures, SGPS, S.A.

Member of the Board of Directors (non executive) of Enternext, S.A., as of September, 2013

#### Past Positions:

Member of the Board of Directors (non executive) of Visabeira, from April, 2014 to September, 2014

Vice-Chairman of the Board of Directors (non executive) of Banco Caixa Totta Angola, S.A., from April, 2014 to September, 2014

Chairman of the Board of Directors (non executive) of Caixa Capital — Sociedade de Capital de Risco, S.A., from March, 2014 to September, 2014

Chairman of the Board of Directors (non executive) of Caixa Desenvolvimento, SGPS, S.A., from March, 2014 to September, 2014

Vice-Chairman of the Board of Directors (non executive) of Banco Caixa Geral - Brasil, S.A., from September, 2013 to September, 2014

Chairman of the Board of Directors (non executive) of Caixa — Banco de Investimento, S.A., form August, 2013 to September, 2014

Member of the Board of Directors (non executive) of Caixa Seguros e Saúde, SGPS, S.A., from August, 2013 to September, 2014

Member of the Board of Directors (non executive) of Gerbanca, SGPS, S.A., from August, 2013 to September, 2014

Member of the Board of Directors (non executive) of Partang, SGPS, S.A., from September, 2013 to September, 2014

Chairman of the Board of Directors (non executive) of Wolfpart, SGPS, S.A., from November, 2013 to September, 2014

Member of the Board of Directors and Member of the Executive Board of Caixa Geral de Depósitos, S.A., from July, 2013 to September, 2014

Chairman of the Board of Directors (non executive) of CGD Investimentos Corretora de Valores e Câmbio, S.A., from May, 2012 to April, 2014

Director of CaixaBI Brasil — Serviços de Assessoria Financeira Ltda., from May, 2012 to November, 2013

Chairman of the Executive Board of Caixa — Banco de Investimento, S.A., from May, 2011 to August, 2013

Vice-Chairman of the Board of Directors (non executive) of Banco Nacional de Investimento, S.A., from May, 2012 to December, 2012

Member of the Board of Directors (non executive) of ZON Multimedia — Serviços de Telecomunicações e Multimédia, SGPS, S.A., from January, 2008 to July, 2012

#### Number of shares of PHAROL, SGPS S.A. held:

## **Nelson Sequeiros Rodriguez Tanure**

## Educational background and professional training

Degree in Business Administration, Universidade Federal of Bahia, 1975 Graduated from Institut des Hautes Etudes of Developpment Economique et Social – Université Paris I – 1976

Graduated from Harvard Business School, Owner/President Management III Cambridge – Boston.

## Professional activity in the past five years

Qualified shareholder of Petrorio S.A. since 2013 Incorporates Intelig with TIM Brasil em 2010. From 2010 to 2015, brazilian major shareholder of TIM Brasil

Chairman of CBM - Companhia Brasileira de Multimídia from 2000 to 2006

#### Number of shares of PHAROL, SGPS S.A. held:

#### Aristóteles Luiz Menezes Vasconcellos Drummond

## Educational background and professional training

Journalist registered as redator at DRT/RJ

Professional in Public Relations registered at Conselho Regional de Profissionais de Relações Públicas

Director registered at Conselho Regional de Administração

## Professional activity in the past five years

Member of the Board of Directors of SEBRAE/RJ

Director and Vice-President of Associação Comercial do Rio de Janeiro since 1968 Member of the Advisory Committee – Associação Cultural da Arquidiocese do Rio de Janeiro

Director of Fundação Luso-Brasileira since 2000

Fiscal Council Member of CEMIG from 1999 to 2015

Fiscal Council Member of Light from 2006 to 2015. Elected Chairman of the Board Contributor to the Jornal do Brasil, Diário do Comércio – SP, Hoje em Dia – BH, Correio da Serra – Barbacena, Diário de Petrópolis - RJ, Destak, Edição Nacional, jornal O Dia – RJ, and others

#### Number of shares of PHAROL, SGPS S.A. held:

## Bryan Schapira

#### **BRIEF BIO**

Bryan Schapira serves as Director of Adar capital Partners (Suisse) SA and has 10 years of experience in Investment Banking in Europe and Latin America.

Mr. Schapira started his career as Economic Analyst for the US Department of State and later joined JC Investments in Uruguay to work for various family offices and private investors as Financial Advisor.

Since 2013 he acts as Analyst at Adar Capital Partners and in 2015, he co-founded Adar's Swiss Asset Manager to advise institutional investors, family offices, and private investment funds. As of today, group's total assets under management are over USD 2 billion.

Mr. Schapira hold a BA in Economics from Universidad ORT Uruguay.

2015	<b>Adar Capital Partners (Suisse) SA</b> - Geneva. Director. Bryan advises high net worth individuals and institutions focusing in European and South American investments.
2013	Adar Capital Partners Ltd - Jerusalem. Senior Analyst. Equity, fixed income, trading and collateral management.
2011-2013	JC Investments - Montevideo. Financial Advisor. Structuring of Ruris Paraguay agro investment fund. Financial advise for private investors and HNWI.
2010-2011	<b>Us Department of State, US Embassy</b> -Montevideo Economic Analyst
EDUCATION	
2014-2014	<b>Universidad Pompeu Fabra-</b> Barcelona, Spain Corporate Finance
2009-2012	Universidad ORT- Montevideo, Uruguay Bachelor's Degree in Economics

International Baccalaureate in Economics

Instituto Ariel Hebreo Uruguayo - Montevideo, Uruguay

## Number of shares of PHAROL, SGPS S.A. held:

Does not hold shares of PHAROL, SGPS S.A.

1992-2007

## Maria do Rosário Amado Pinto Correia

## Educational background and professional training

MBA by Wharton School Master of Business by Universidade Nova de Lisboa Degree in Ecomomics by Universidade Católica de Lisboa

#### Professional activity in the past five years

Alternate Member of the Board of Directors of Oi S.A. (suspended

Executive Consultant of CEA/Catolica Lisbon

Lecturer of litentiate, master's and Executive Education at Catolica Lisbon School of Economics

Coordinator of Executive Education programmes at Catolica Lisbon School of Business and Economics

Chairman da Ferreira Marques & Irmão/Topázio from 2012 to 2016

Senior Advisor – Bewith and CEA/CLSBE from 2008 to 2012

Director of Gestão do Conhecimento of PT Comunicações, Director of Qualidade e Satisfação do Cliente in Grupo Portugal Telecom

Board Member of PT Asia

Chairman da CTTC – Archway (Pequim) and CEO da Macau Cable TV from 2003 to 2008

Head of Office da Ogilvyone from 1994 a 2002

Publisher of the Marie Claire magazine from 1992 to 1994

Director of Client Service at McCann - Erickson from 1987 to 1992

Financial Products Manager, Director of the Direct Mail in CTT – Correios de Portugal from 1981 to 1987

#### Number of shares of PHAROL, SGPS S.A. held:

Owner of 40 shares of PHAROL, SGPS S.A.

#### Pedro Zañartu Gubert Morais Leitão

## Educational background and professional training

Graduated in Business Management from Universidade Católica Portuguesa, Lisbon Masters in Business Management from Kellogg Graduate School of Management at NorthWestern University in Chicago, USA

## Professional activity in the past five years

Member of the Board of Directors of PHAROL, SGPS S.A.

Member of the Board of Directors of Oi S.A.

Chairman of the Board of Directors of Prio Energy SGPS

Chairman of the Board of Directors of MoteDAlma SGPS

Member of the Board of Directors (non executive) of Villas Boas ACE, S.A.

Managing Partner of Fikonline Lda.

Chairman of the Board of Directors of ONI, SGPS from 2012 to 2013

Director of UnyLeya Brasil and UnyLeya Portugal from 2010 to 2011

## Number of shares of PHAROL, SGPS S.A. held:

## Jorge Augusto Santiago das Neves

## **Educational background and professional training**

Law Degree, Universidade Lusíada of Lisbon, 1986 Master's Degree (LL.M.), Corporate and Comercial Law, University College of London, Reino Unido, 1987

## Professional activity in the past five years

Lawyer at BAS Advogados, Lisbon Chairman of the Fiscal Council of Hiperclima, S.A. from 1995 to 2017 Counsel, Gomez Acebo & Pombo (2012-2014) Partner, Gomez Acebo & Pombo (2010-2012)

## Number of shares of PHAROL, SGPS S.A. held:

## Maria Rita Megre de Sousa Coutinho

Founder and CEO

Ocean Participações, Investimentos e Consultoria

Rita has considerable expertise in the food and nonfood retail industries in different geographies.

Rita began her career in 1997 in Jeronimo Martins Group. For 14 years she worked in Portugal and Brazil and held senior management positions, which included being Marketing and Commercial Director for Pingo Doce supermarkets and New Businesses Director. In Brazil, from 2012 to 2014 Rita was Head of Convenience formats for Grupo Pão de Açúcar.

In 2015 she became an entrepreneur and founded Ocean Participações, Investimentos e Consultoria, to invest in Benjamin Abrahão, a local family bakery business, with 2 shops and kiosks. She was CEO in 2015 and 2016, leading business integration, restructuring, repositioning the brand to Benjamin a padaria and expanding operations.

Rita has a BA in Business from Universidade Católica Portuguesa in Lisbon, an MBA from Insead and participated in the Advanced Management Program (AMP182) and Women on Boards: succeeding as a Corporate Director, both from Harvard Business School. She is fluent in English, French and Portuguese.

#### Number of shares of PHAROL, SGPS S.A. held:

#### João Manuel Pisco de Castro

## Educational background and professional training

MBA from Faculdade de Economia, Universidade de Lisboa, 1990 Graduated in Electrotechnical Engineering, Telecommunications and Electronics track from Instituto Superior Técnico, 1983

## Professional activity in the past five years

Member of the Board of Directors of PHAROL, SGPS S.A.

Full Member of Directors of Oi, S.A. (suspended)

Chairman of Visabeira Global, SGPS S.A

Director of Grupo Visabeira, SGPS, S.A.

Director of Vista Alegre Atlantis, SGPS, S.A

Director of Visabeira Indústria, SGPS, S.A.

Chairman of Vista Alegre USA

Director of Real Life - Tecnologias de Informação, S.A

Director of Gevisar, SGPS, S.A.

Director of Constructel (Russia)

Director of Birla - Visabeira LTD.

President of MOB - Indústria de Mobiliário, S.A. to 2017

President of Faianças da Capoa - Indústria de Cerâmica, S.A. to 2017

President of Pinewells S.A. to 2017

President of Visagreen, S.A. to 2017

Director of Visacasa S.A. to 2017

Director of Constructel (Belgium) to 2017

Director of Constructel Sweden AB to 2017

Director of Constructel (UK) to 2017

Director of Constructel Gmbh to 2017

Director of Constructel (France) to 2017

President of Instituto de Gestão Financeira e de Infra-Estruturas da Justiça I.P. from 2007 to 2009

Member of the Board of Directors of Grupo Visabeira SGPS S.A. from 2002 to 2007 Member of the Board of Directors of Visabeira Telecomunicações e Construção, SGPS S.A. from 2002 to 2008

Director of Visabeira Serviços SGPS, S.A. from 2003 to 2005

## Number of shares of PHAROL, SGPS S.A. held:



#### Chairman

## José Maria Rego Ribeiro da Cunha

## Educational background and professional training

Graduated in Finance from Instituto Superior de Ciências Económicas e Financeiras (ISCEF - 1972)

Became a Certified Public Accountant in 1981 and is registered at the Certified Public Accountant Bar Association with the number 497 Fluent in English, French and Spanish.

## Professional activity in the past five years

Between 1975 and 1977 worked as auditor at the international company Arthur Andersen & Co.

Between 1977 and 1981 worked as auditor manager at the chartered accountant company "António Almeida e Augusto Martins Moreira".

In 1981 he joined and has become partner of "Amável Calhau, Ribeiro da Cunha e Associados", having been managing partner in the company since that date, performing several professional works within the following areas: auditing, evaluation of companies and consulting, among others.

"Amável Calhau, Ribeiro da Cunha e Associados" is Member of the Bar Association of Statutory Auditors registered under n. o 19 and Registered at the (CMVM) Portuguese Securities Market Comission under n. o 20161378.

Since 1981, also, he has been working as Chartered Accountant in representation of the above mentioned company, either as Statutory Auditor or integrating Supervisory Boards or Audit Committees, in a great deal of companies covering several business activity sectors, such as: Financial Institutions and Insurance, Industry and Construction, Public Entities, Services, Tourism, Commerce, etc.

On a personal basis he worked as supervisory board in:

- PHAROL- President of Supervisory Board
- Novo Banco dos Açores President of Supervisory Board
- GNB Vida Member of the Supervisory Board
- GNB Companhia de Seguros Member of the Supervisory Board
- Haitong Capital SCR President of Supervisory Board
- GNB Gestão de Activos, SGPS, SA Member of the Supervisory Board

He works as Chairman or Member of the Supervisory Board of the following non-profits institutions:

- Associação de Ajuda ao Recém-Nascido (Banco do Bebé)
- BUS Bens de Utilidade Social
- Plataforma para o Crescimento Sustentável

## Number of shares of PHAROL, SGPS S.A. held:

## Isabel Maria Beja Gonçalves Novo

## Educational background and professional training

International Management Programme – INSEAD, Fontainebleau

Post graduation in Finance (European Business Certificate) – South Bank University, London

Graduated in Organization and Business Management – Instituto Superior de Ciências do Trabalho e da Empresa (ISCTE)

Managing for Success - BNP Paribas, Brussels

Leadership for Growth - Fortis Bank, Mello

Analysis and Credit Risk Control – NPF Pesquisa e Formação

Introduction of the International Accounting Standards – Instituto de Formação Bancária

Account Consolidation Course II – Centro Internacional de Formação e Apoio à Gestão

Certificate of Proficiency in English – Cambridge University, Lisbon Diplôme Supérieur d'Études Françaises Modernes – Alliance Française, Lisbon Pedagogical Skills Certificate – F607896/2013, Lisbon

#### Professional activity in the past five years

#### Current Positions:

Member of the Fiscal Council of Best – Banco Eletrónico de Serviço Total, S.A. (since December 2016)

Member of the Fiscal Council of PHAROL, SGPS S.A (May 2015 to present) Financial and Business Advisory (April 2013 to present)

#### Past Positions:

Director of the Credit Analysis Department, BNP Paribas Fortis – Portuguese Branch (September 2010 – October 2012)

Director of the Risk and Credit Analysis Department, Fortis Bank –Portuguese Branch (October 1995 – September 2010)

Vice Chairman of Federação de Triatlo de Portugal (December 2012 - January 2017)

#### Number of shares of PHAROL, SGPS S.A. held:

## Thomas Cornelius Azevedo Reichenheim

## Educational background and professional training

Law Degree from FMU (1972)
Post-graduated in Business Administration from Fundação Getúlio Vargas (1973)
CEAG Finanças from Fundação Getúlio Vargas (1974)
Fellow at NYU 1982 Portfolio Management
Fellow at NYU 1981 Portfolio Management.

## Professional activity in the past five years

Member of the Board of Directors of Oi, S.A. (suspended)
Member of the Board of Directors of Jereissati Telecom, S.A.
General Director of Carisma Comercial Lda.
Member of the Board of Directors of Didier Levy Associados from 1998 to 2010
Member of the Board of Directors of the Group La Fonte Jereissati from 1984 to 2010

#### Number of shares of PHAROL, SGPS S.A. held:

#### Paulo Ribeiro da Silva

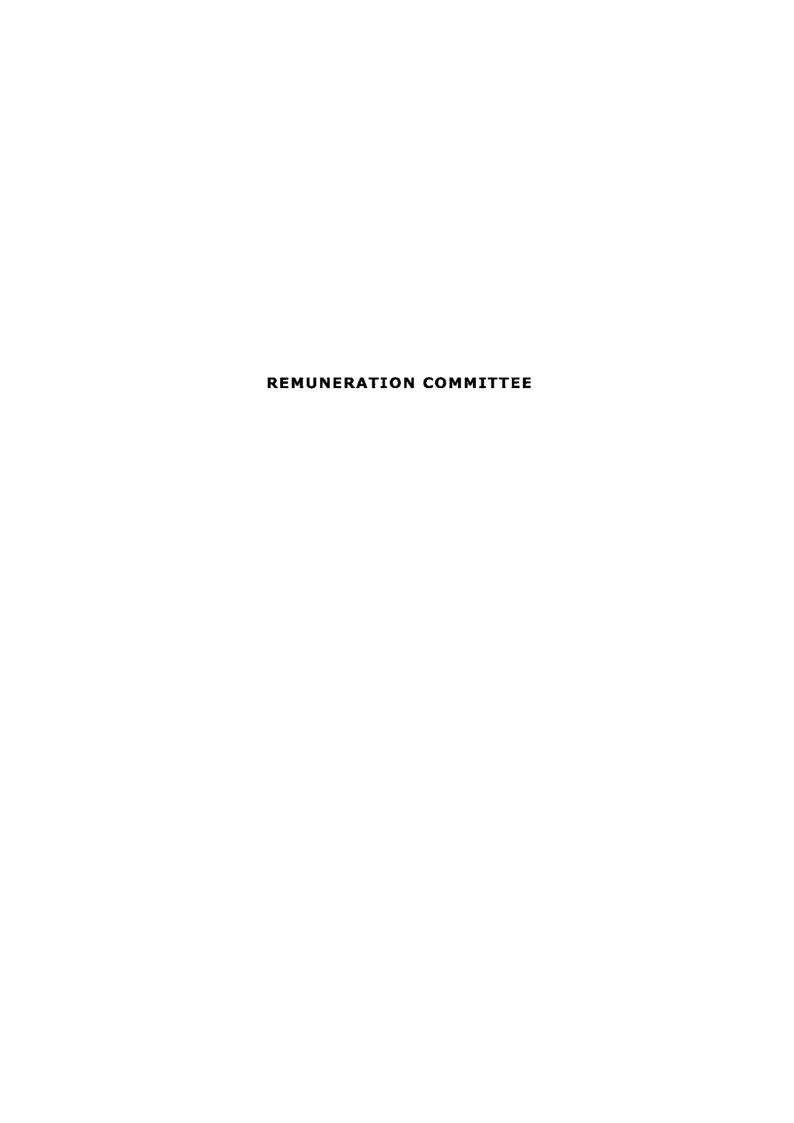
## Educational background and professional training

Graduated in Financial Audit – ISCAL – Instituto Superior de Contabilidade e Administração de Lisboa Post-graduated in Corporate Finance – INDEG/ISCTE Post-graduated in Security and Computer Auditing – ISTEC – Instituto Superior de Tecnologias Avançadas

## Professional activity in the past five years

Partner of Amável Calhau, Ribeiro da Cunha & Associados since 1995 Partner Manager of BRAVI – Fiscalidade e Consultoria, Lda. Since November 2017

Number of shares of PHAROL, SGPS S.A. held:



#### Chairman

#### **António Sarmento Gomes Mota**

## Educational background and professional training

1981: Graduated in Business Organisation and Management from ISCTE Instituto

Universitário de Lisboa

1984: MBA, Universidade Nova de Lisboa 2000: PhD in Business Management, ISCTE

Author of several publications of reference in finance.

## Professional activity in the past five years

Chairman of the Board of Directors of CTT, S.A. since 2017 and Vice Chairman from 2014 to 2017

Vice Chairman of the Board of Directors (non-executive) of Soares da Costa Construção SGPS, S.A. from 2014 to 2015

Chairman of the Board of Directors (non-executive) of SDC Investimentos, SGPS S.A. from 2013 to 2016

Chairman of the Instituto Português de Corporate Governance since 2016 Member of the General and Supervisory Council; Member of the Audit Committee (2009/2015) and Performance and Competition (2012/2015) and Chairman of the Audit Committee of EDP – Energias de Portugal, S.A. since 2015

Non-Executive Member of the Board of Directors and Chairman of the Appointments and Remunerations Committee of CIMPOR – Cimentos de Portugal, SGPS, S.A. from 2009 to 2012.

#### Number of shares of PHAROL, SGPS S.A. held:

## Francisco José Queiroz de Barros Lacerda

## Educational background and professional training

1982: Graduated in Business and Administration, Universidade Católica Portuguesa

## Professional activity in the past five years

- 2017 Vice-Chairman of the Board of Directors of CTT Correios de Portugal, S.A.
- 2015 -... Chairman of Banco CTT Correios de Portugal, S.A.
- 2015 -... Non-executive Director of Endesa Energia, S.A.
- 2015 -... Chairman of the Board of COTEC Portugal Associação Empresarial para a Inovação
- 2014 -...: Chairman of CTT Expresso Serviços Postais e Logística, S.A.
- 2014 ...: Chairman of Tourline Express Mensajería, S.L.U.
- May to October 2014: Non-executive Director of Norfin Portuguese Property Group, S.A.
- 2014 2017: Director of International Post Corporation
- 2014 2017: Member of the Board of AEM Associação de Empresas Emitentes de Valores Cotados em Mercado
- 2013 -...: Chairman of the Board of the General Meeting of Correio Expresso de Moçambique, S.A.
- 2012 -...: CEO of CTT Correios de Portugal, S.A.
- 2012 2017: Chairman of the Board of Directors of CTT Correios de Portugal, S.A
- 2011 ...: Member of the Supervisory Council of Nova School of Business & Economics
- 2009 ...: Member of the Remuneration Committee of PT SGPS, S.A. (has suspended his functions between August 2012 and March 2014)
- 2006 ...: Member of the General Council of Clube Naval de Cascais, Vice Commodore from 2016

#### Number of shares of PHAROL, SGPS S.A. held:

## Pedro Miguel Ribeiro de Almeida Fontes Falcão

## Educational background and professional training

Graduated in Business Management (Universidade Católica Portuguesa, Lisbon) MBA (Harvard Business School) PhD in Management (ISCTE-IUL)

## Professional activity in the past five years

#### **Current Positions:**

Member of the Fiscal Council of PHAROL, SGPS S.A.
Chairman of the Fiscal Council of Montepio Crédito since March 2018
Member of the Fiscal Council of F&C Portugal since December 2017
Member of Direção da Ordem dos Economistas since January 2018
Visiting Assistant Professor in ISCTE since 2005
Visiting Lecturer in INDEG – IUL and in Instituto Superior Técnico since 2005.

#### Past Positions:

#### Past Positions:

Non-executive Member of the Board of Directors of Caixa Geral de Depósitos from July 2013 to August 2016

Member of the Audit Comission of Caixa Geral de Depósitos from July 2013 to August 2016

Member of the Remuneration Committee of Caixa Geral de Depósitos from 2015 to August 2016

Associate Dean of ISCTE Business School from 2014 to 2017

Director of the Executive MBA of INDEG - ISCTE from 2004 to 2017.

#### Number of shares of PHAROL, SGPS S.A. held: